Sales Agency Insurance Product List

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No	Product Category	Insurance Company	Insurance Product	City Coverage	Product Risk Type	Product	Agent Product
1	Participating Product	HSBC Life Insurance Co., Ltd	HSBC "Hong Li Yue Yue Ying" Annuity Insurance (Participating) – Type C	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		*
2	Universal Life Insurance	HSBC Life Insurance Co., Ltd	HSBC "Hui Zeng Li" Whole Life Insurance (Universal life) – Type B	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		·
3	Participating Product	HSBC Life Insurance Co., Ltd	HSBC "Hong Li Nian Nian Ying" Annuity Insurance (Participating) – Type C	Shanghai, Beijing, Tianjin	1		✓
4	Participating Product	HSBC Life Insurance Co., Ltd	HSBC Hui Man Jin Sheng Annuity Insurance ( Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		<b>√</b>
5	Participating Product	HSBC Life Insurance Co., Ltd	HSBC Hui Yu Jin Sheng Annuity Insurance Plan (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		<b>*</b>
6	Participating Product	HSBC Life Insurance Co., Ltd	HSBC Hui Ying Jin Sheng Whole Life Annuity Plan (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		✓
7	Participating Product	HSBC Life Insurance Co., Ltd	HSBC "Zhen Xiang Shi Dai" Whole Life Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		<b>√</b>
8	Medical Health Insurance	HSBC Life Insurance Co., Ltd	HSBC Hui You Kang Ning Type D Major Illness Insurance	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		·
9	Medical Health Insurance	HSBC Life Insurance Co., Ltd	HSBC Hui Yue Huan Qiu Medical Insurance	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Shunde, Hangzhou	1		·
10	Participating Product	Allianz China Life Insurance Co.,Ltd	Allianz Yi Sheng Feng Ying Whole Life Annuity Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan, Shunde	1		
11	Participating Product	Allianz China Life Insurance Co.,Ltd	Allianz Sheng Shi Bai Nian Endowment Insurance (Participating) –Type A	Shanghai, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan, Shunde	1		·
12	Participating Product	Allianz China Life Insurance Co.,Ltd	Allianz Sheng Shi Hui Jin Annuity Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan, Shunde	1		~
13	Universal Life Insurance	Allianz China Life Insurance Co.,Ltd	Allianz An Ying Tian Li Whole Life Insurance(Universal life)	Shanghal, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan, Shunde	1		·
14	Participating Product	Sino-US United Metlife Insurance Co.,Ltd	Metlife "Du Hui Heng Ying" Annuity Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Hangzhou, Dongguan, Fuzhou, Foshan, Shunde, Tianjin, Zhongshan	1		✓
15	Participating Product	Sino-US United Metlife Insurance Co.,Ltd	Metlife Du Hui Zhen Chuan 2.0 Whole Life Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Hangzhou, Dongguan, Fuzhou, Foshan, Shunde, Tianjin, Zhongshan	1		4
16	Traditional Life Insurance	Sino-US United Metlife Insurance Co.,Ltd	Metlife Du Hui Zhen Cheng 2.0 Whole Life Insurance	Shanghai, Beijing, Guangzhou, Shenzhen, Hangzhou, Dongguan, Fuzhou, Foshan, Shunde, Tianjin, Zhongshan	1		*
17	Participating Product	Sino-US United Metlife Insurance Co.,Ltd	Metlife Du Hui Zhi Zhen 2.0 Whole Life Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Hangzhou, Dongguan, Fuzhou, Foshan, Shunde, Tianjin, Zhongshan	1		✓

Remark:

1. The Bank is acting as an insurance agent for the insurance company, and its role is limited to retailing insurance products from the insurance company only. The Bank shall not be responsible for any matters in 2.1 year would like to know more details, please visit any of our branches/sub-branches or call our Customer Service Hottine at 8008 30 8008 / 4008 30 8008.

3. Following is the explaination of product risk type, you may refer to -cindividual Customer Risk Profiling Questionnaires for detailed definition of each product risk type:

Type 1.1.om Risk Products

Type 3.1.Medium Risk Products

Type 4.Medium to High Risk Products

Type 5.High Risk Products

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