



Amendments made to Tariff of Corporate Banking Services for Hang Seng Bank (China) Limited

Dear Customer,

Thanks for your continuous support for Hang Seng Bank (China) Limited ( “We” or the “Bank” ). Our bank launched a new service tariff for the syndication loan business in Oct 2020, aiming to provide our corporate customers with more comprehensive services in the field of syndication loan business. We accordingly update the standard tariff and hereby publicize the update pursuant to the regulatory requirements. The updated tariff will become effective from 22nd January 2021 and will be updated on the official website of the Bank.

Targeted Customers:

- Corporate Customers

Notice Period:

- 2020/10/22 to 2021/01/21

Revised Tariff:

Add below items in the category “8.3 Applicable to Syndication Loan including Club Deal” :

- Add new market-oriented pricing charge item ④ “Coordinating fee”
- Add new market-oriented pricing charge item ⑤ “Participation fee”
- Add new market-oriented pricing charge item ⑥ “Lender transfer fee”
- Add new market-oriented pricing charge item ⑦ “Waiver fee”

Details as below:

No.	Items	Charges	Service Function
④	Coordinating fee	Maximum 3% on facility amount	In a syndicated loan or club loan, the borrower appoints the bank as the coordinating bank to provide coordination services for the loan structuring, loan contract negotiation and signing, etc.
⑤	Participation fee	Depends on the negotiation result between mandated	Participating bank will charge the fee based on participation amount.



		lead arranger and the borrower	
⑥	Lender Transfer fee	RMB10,000–RMB30,000 per transfer	Agent bank will charge transfer fee from the buyer or seller when the lenders transfer their allocation to other banks
⑦	Waiver fee	Maximum 3% on loan outstanding/facility amount of each bank	When the borrower or obligor of the loan request a waiver for breaching, amending, or modifying any undertakings or any terms and conditions in the syndicated loan finance documents, lenders would decide whether they are agreeable to the waiver request after performing independent evaluation and risk assessment, and request compensation for the service they provide during this process.

**Note:**

1. "Transfer fee" listed above is charge from the buyer or seller when loan transferred, it is not charge from our corporate client.

You may access the prevailing Corporate Tariff through below hyperlink.

[https://www.hangseng.com.cn/1/PA\\_esf-ca-app-content/content/pws/business/pdfs/zh\\_CN/cnctariff.pdf](https://www.hangseng.com.cn/1/PA_esf-ca-app-content/content/pws/business/pdfs/zh_CN/cnctariff.pdf)

For more details, please contact our service hotline by dialing:  
8008-30-8008 (For fixed-line call in Mainland China only)  
4008-30-8008 (For call if out of Mainland China or using a mobile phone)

Hang Seng Bank (China) Limited  
22 October 2020