

Corporate Banking Services

Tariff of Accounts and Services



Effective Date: 1 January 2025

Corporate Banking Services—Tariff of Accounts and Services

(The tariff items apply to all corporate customers unless specially marked)

GOVERNMENT PRICING and GOVERNMENT-GUIDED PRICING ITEMS

No.	Items	Charges	Service Function
1	CNY Local Remittance Ser	vices	
1.1	Cheque Services		
1	Cheque Commission Fee (GOVERNMENT-GUIDED PRICING ITEM)	CNY1.00 per piece	Provide cheque service for corporate customers.
2	Cheque Stationary Fee(GOVERNMENT PRICING ITEM)	Free	Offer the proof of cheque for corporate customers.
3	Report Loss of Cheque(GOVERNMENT PRICING ITEM)	Free	Handling customers' report loss of Cheque
		talogue of Government-Guided Prices and Government-Deta Syment fees for small and micro businesses and individual inc	
1.2	Commission of Domestic CNY Cross-bank Payment (via the Counter)(GOVERNMENT PRICING ITEM)	Amount of each transfer CNY10,000 (including) or less: CNY5 CNY10,000-100,000 (including): CNY10 CNY100,000-500,000 (including): CNY15 CNY500,000-1,000,000 (including): CNY20 Over CNY1,000,000: 0.002% of the transfer amount Maximum CNY200 Free for payment to financial treasury, disaster relief donation and condolence payment Remark: Commission fee for each transfer amount less than CNY 100,000 (including) will be 10% off to 30 Sep 2025.	Transferring customer's CNY fund from the account of our bank to the one of other domestic banks via the counter.
	 Funds transfer including funds transfer to individual accounts or corporate accounts of other banks Basis of pricing: Notice on Releasing the Catalogue of Government-Guided Prices and Government-Determined Prices of Commercial Banks' Services_Fa Gai Jia Ge [2014] No. 268 and China Payment and Clearing Association China Banking Association's proposal to encourage the reduction of payment fees for small and micro enterprises Zhong Zhi Xie Fa [2024] No. 112 		

MARKET-ORIENTED PRICING ITEMS

	Items	Charges	Service Function
2	CNY Account Services		
2.1	Cash Withdrawal	Free	CNY cash withdrawal services provided to corporate customers.
	•Must adhere to the regulations of the r	elevant authorities	
2.2	Account Management Fee		Account management and account service provided to corporate customers
	Quarterly Service Fee	CNY900	
	Minimal Requirement	Average deposit balance of no less than the equivalent of CNY 100,000 in the past three months	
	the minimum average monthly deposit be Remark; All CNY accounts will be free of	fered by the Bank to corporate customer currently.	
3	Foreign Currency Account	·	Foreign currency cash withdrawal services
3.1		·	Foreign currency cash withdrawal services provided to corporate customers.
	Foreign Currency Account	·	Foreign currency cash withdrawal services provided to corporate customers.
3.1	Foreign Currency Account Cash Withdrawal Handling Charges • Available Currencies:HKD,USD • Subject to availability of stock at brance	Services 0.25% of cash withdrawn, Minimum HKD40/ USD5 ches and 2 business days prior notice would be required f different currency, cash buy/sell rates against CNY with the contract of the	provided to corporate customers.
3.1	Foreign Currency Account Cash Withdrawal Handling Charges • Available Currencies:HKD,USD • Subject to availability of stock at branc • If cash is withdrawn from an account o	Services 0.25% of cash withdrawn, Minimum HKD40/ USD5 ches and 2 business days prior notice would be required f different currency, cash buy/sell rates against CNY with the contract of the	provided to corporate customers.
3.1	Foreign Currency Account Cash Withdrawal Handling Charges • Available Currencies:HKD,USD • Subject to availability of stock at brance • If cash is withdrawn from an account o • Must adhere to the regulations of the re	Services 0.25% of cash withdrawn, Minimum HKD40/ USD5 ches and 2 business days prior notice would be required f different currency, cash buy/sell rates against CNY with the contract of the	provided to corporate customers. It apply Account management and account service



No.	Items	Charges	Service Function	
4	CNY Local Remittance Services			
4.1	Commission of Inward Payment	Free	Process corporate customer's CNY inward payment.	
4.2	Overseas Cross-Bank CNY Remitta	nces		
1	Remittance Commission Fee	0.1% Minimum CNY100, Maximum CNY500	Transfer customer's CNY fund from the account of our bank to the one of other banks abroad	
2	Agency Fee	CNY120 * If the above charge is insufficient to pay the agency fee, the insufficient part will be collected upon the notice of agency bank	The fee charged by agency bank to provide CNY cross-bordere remittance services to customers	
3	Amendment/ Enquiry/ Cancellation	CNY200	Amend/Enquire/Cancel overseas cross-bank CNY outward remittances submitted by customers	
	• Funds transfer including funds transfer to individual accounts or corporate accounts of other banks			

5	Foreign Currency Remittan	ce Services	
5.1	Commission of Inward Remittances		Process customers' foreign currency inward remittances.
1	Foreign Currency Local Inward Remittance via TT	CNY55/equivalent * When this charge is borne by remitter, cable charge will be charged additionally	Provide foreign currency remittances services to customers from various sources via SWIFT system
2	Transfer to Other Local Banks	0.125% Minimum CNY200/equivalent, Maximum CNY600/equivalent	Transfer customers' foreign currency inward remittances which is deposited in other local bank.
3	Clean Cheque Collection		Collect foreign currency clean cheque paid by overseas bank or local bank.
	-Payable in HK	CNY200/equivalent	Collect foreign currency clean cheque paid by HK Bank.
	-Payable in Overseas	CNY300/equivalent, Plus overseas bank charges	Collect foreign currency clean cheque paid by overseas bank.
	-Cheque Collection Returned	CNY110/equivalent, Plus overseas bank charges	Return collection of foreign currency cheque paid by overseas bank or local bank.
4	Return Payment Commission	CNY150/equivalent	Refund commission fee for foreign currency inward remittances that cannot be recorded by our bank due to incomplete or erroneous collection information.
5.2	Commission of Outward Remittances		Transferring customer's FCY fund from the account of our bank to the one of other banks via the counter or e-channel by Telegraphic Transfer.
1	Telegraphic Transfer	0.1% Minimum CNY100/equivalent, Maximum CNY500/equivalent Plus cable charges	
	•The charge for Telegraphic Transfer do	es not include handling fee which may be levied by over	rseas bank
2	TT Amendment/ Enquiry/ Cancellation	CNY200/equivalent, Plus cable charges	TT Amend/Enquire/Cancel foreign currency outward remittances submitted by customers.
3	Domestic Transfer via Local Clearing		Transferring customer's FCY fund from the account of our bank to the one of other domestic banks via the counter or e-channel by non Telegraphic Transfer.
	-Domestic In-station Payment	CNY80/equivalent Plus applicable correspondent bank charges	Transferring customer's FCY fund from the account of our bank to the one of other instation banks via the counter or e-channel by non Telegraphic Transfer.
	-Domestic Out-station Payment	CNY120/equivalent Plus applicable correspondent bank charges	Transferring customer's FCY fund from the account of our bank to the one of other outstation banks via the counter or e-channel by non Telegraphic Transfer.
4	Cable Charges	CNY120/equivalent per cable	Chargeable when use SWIFT system to send out cable for outward remittances



No.	Items	Charges	Service Function
(5)	Overseas Agency Fee	USD Remittance:USD26/equivalent HKD Remittance:HKD200/equivalent JPY Remittance:CNY250/equivalent Other Foreign Currency Remittances: CNY180/equivalent * If the above charge is insufficient to pay the agency fee, the insufficient part will be collected upon the notice of agency bank	The fee charged by agency bank to provide FCY remittance services to customers
6	Amendment/ Enquiry/ Cancellation	CNY50/equivalent	Remittance Amend/Enquire/Cancel foreign currency outward remittances submitted by customers.

6	Trade Services		
6.1	Export		
	Note: Below DC related services include international DC and Local DC		
6.1.1	DC Advising		The notification of the received DC or its amendments to the beneficiary by our bank
1	Pre-advice	USD15/equivalent	
2	DC Advice	USD30/equivalent (plus postage or courier fee, if any)	
3	Amendment	USD20/equivalent (plus postage or courier fee, if any)	
6.1.2	DC Cancellation	USD20/equivalent	The notification of the DC cancellation request to the beneficiary by our bank
6.1.3	DC Confirmation	0.2% per 3 month, Minimum USD40/equivalent	The first payment obligation undertaken independently by our bank for the beneficiary beyond the issuing bank
6.1.4	Bills Handling under DC	0.125%, Minimum USD35/equivalent, Maximum USD3000/equivalent	Comprehensive services with integration of document examination, document mailing, and advancing funds to the beneficiary provided by our bank for exporters under DC
6.1.5	Acceptance/Deferred Payment Undertaking for Bills under DC	0.2% per 3 month, Minimum USD40/equivalent	Defer payment or acceptance obligation undertaken by our bank as nominated bank
6.1.6	DC Reimbursement Fee	0.25% per 3 month or part thereof, based on bill amount, minimum USD50/equivalent, Maximum USD3000/equivalent	For DC issued by Hang Seng Bank Ltd, our bank, as the nominated reimbursing bank to advance funds to beneficiary under certain agreed conditions
6.1.7	Outward Collection	0.125%, Minimum USD33/equivalent, Maximum USD3000/equivalent	The exporter presents the shipping and collection documents to our bank, which sends them to its correspondent bank in the importer's country for collection of funds
6.1.8	Amendment of Bank Instructions on Export Bills	USD20/equivalent	Upon application of exporter, our bank sends out amendments on bank instruction for mailed export bills
6.1.9	DC Transfer		Upon application of first beneficiary, our bank fully or partially transfers the transferable DC to one or several beneficiaries
1	Full Transfer without any Altera - tion of Terms	USD40/equivalent	
2	Partial Transfer	0.15% for each validity period of 3 months or part thereof, Minimum USD50/equivalent, Maximum USD3000/equivalent	
6.1.10	Amendment to Transferred DCs		Upon application of first beneficiary, our bank fully or partially transfers the transferable DC amendment to one or several beneficiaries
1	For Increase in Amount or Extension of Validity over 3 months	0.15% for 3 months or part thereof, Minimum USD 50/equivalent,Maximum USD3000/equivalent	
2	Others Terms and Conditions	USD40/equivalent	



No.	Items	Charges	Service Function
6.2	Import		
	Note: Below DC related services include	e international DC and Local DC	
6.2.1	Ordinary DC /Bank Guarantee Opening		
1	Ordinary DC	0.18% flat for each validity period of 3 months or part thereof, Minimum USD45/equivalent	The payment undertaken by our bank to the supplier. The bank will fulfil its payment obligation when the terms stipulated in the DC are complied with
2	Back-to-Back DC	0.18% flat for each validity period of 3 months or part thereof, Minimum USD77/equivalent	Upon application of the customer, our bank issues a DC based on another DC received
3	Bank Guarantee/ Standby DC	0.125%-0.25% per month or part thereof on facility amount, Minimum USD64/equivalent	The written commitment to the beneficiary issued by our bank on request of an applicant, guaranteeing the applicant or the guaranteed party will fulfill the obligations of contract entered in with the beneficiary
6.2.2	Ordinary DC /Bank Guarantee amendment		
1	Increase of amount/extension of validity	Refer to 6.2.1 Ordinary DC /Bank Guarantee opening	The amendment of amount and expiry date to DC / Bank Guarantee issued by our bank
2	Other terms	USD40/equivalent	The amendment except for amount and expiry date to DC / Bank Guarantee issued by our bank
6.2.3	DC Cancellation	USD40/equivalent	Upon request of DC applicant, our bank cancels the DC issued
6.2.4	Discrepancy Fee	USD60/equivalent	The fee charged on beneficiary for the bills with discrepancies presented under DC issued by our bank
6.2.5	Shipping Guarantee	USD40/equivalent	Upon request of DC applicant, our bank issues written guarantee to facilitate delivery of goods on condition that goods arrive earlie than shipping documents
6.2.6	Deferred Payment Commission	0.1% per month, Minimum USD40/equivalent	The fee charged for the defer payment obligation taken by us under usance DC issued by our bank
6.2.7	Inward Collection	0.125%, Minimum USD40/equivalent, Maximum USD3000/equivalent	Entrusted by a correspondent bank, and according to their instructions, our bank collects import payments and delivers relevant commercial documents to the importer
6.2.8	Bills Handling under DC	0.125%, Minimum USD40/equivalent, Maximum USD3000/equivalent	Services of document examination and document handling under import DC and domestic DC.
6.3	Commercial Draft		
6.3.1	Bank Acceptance Draft Issuance	0.05%, Minimum CNY10	Upon application of customer, our bank issues bank acceptance draft and undertakes defer payment obligation
6.3.2	Facility Utilization Fee for Bank Acceptance Draft Issuance	Maximum 3% of the net risk exposure taken by bank(net risk exposure=Bank Acceptance Draft amount–cash pledged amount)	Upon application of customer, our bank issues bank acceptance draft and charges on net risk exposure taken by the bank
6.3.3	ECDS(Electronic Commercial Draft System)		Provide interface services for ECDS. Customer can handle electronic draft issuance, acceptance, endorsement, discounting, collection and etc. through ECDS.
1	ECDS USB key	CNY 80 per piece	
2	ECDS CFCA certificate	CNY 200 per annum	
	Note:Facility Utilization Fee for Bank Ac	ceptance Draft Issuance is waived for small and micro	entities.
6.4	Factoring, Trade Loan and Supply	Chain Solutions	
6.4.1	Factoring Handling Fee	Maximum 1.5% on invoice value , Maximum CNY20000/equivalent	Comprehensive services with integration of account receivable financing and management, buyer credit protection and debt collection provided by our bank
	Note: 1. Above handling fee can be charged by a percentage over the invoice face value, by a flat fee per invoice or by a flat monthly/ quarterly / annual fee. 2. Factoring service include credit insurance factoring(bank policy and bilateral policy), leasing factoring, re-factoring, etc.		



No.	Items	Charges	Service Function
6.4.2	Trade Loan Handling Fee (Formerly Invoice Financing Handling Fee)	Maximum 0.5% on drawdown amount, minimum CNY500/equivalent, Maximum CNY20000/equivalent	Trade Loan to buyers: Our bank provides to the buyers the services including ledger management, payment arrangement, delivery notice to suppliers, invoice-issuance reminder and other services as agreed between the bank and the buyers. Trade Loan to sellers: Our bank provides to the sellers the services including account receivable management, account receivable collection and other services as agreed between the bank and the sellers.
6.4.3	Supply Chain Solution Early Payment Fee	Maximum 1.5% on early payment amount, Maximum CNY20000/equivalent	Comprehensive services with integration of buyer credit protection, documentation handling,invoices management,receivables management,fund collection to the suppliers basing on the credit of the buyers.
	Note: 1. Above Early Payment Fee can 2. Supply Chain Solutions include	be charged by a percentage over the early payment an e reverse factoring model and payment agency model.	nount or by a flat fee as agreed.
6.5	Other trade services		
6.5.1	Postage/Courier	Depend on weight of documents and destination, minimum charges are: Domestic courier: USD5/equivalent Registered airmail: USD10/equivalent Overseas courier: USD 15/equivalent	Chargeable when our bank uses the third party postal/courier service to fulfill the business application from our customer
6.5.2	Cable Charges		Chargeable when our bank uses SWIFT system to send out cable for trade related services
1	Opening Full DC	USD 40/equivalent for the first three pages, USD20/equivalent per page for above	
2	Other Cables	USD 20/equivalent per page	
6.5.3	Handling Charges for Direct Settlement of Collection Bills Between Drawer and Drawee	Additional at charge USD30/equivalent	Chargeable when the buyer directly pays to the seller after our bank acting according to instruction from our customer or correspond- ing bank
6.5.4	Participation fee under Risk Participation	As agreed with the Grantor	Participating in the risk of the underlying transaction of the Grantor, and providing risk participation service under Trade Financing for the Grantor.
	Note: Participation fee is charged to the	e bank financial institution Grantor, which does not app	ly to corporate customers
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7	E-channel Services		
7.1	Hang Seng HSBCnet		Internet banking services, including payment/ transfer,transaction enquiry and receiving account statement report.
1	Set Up Fee (One Time Charges)	CNY800/equivalent	Internet banking set up service.
2	Monthly Fee		Internet banking monthly fee.
	-Basic Services	CNY100/equivalent per User CNY60/equivalent per Account	
3	Security Device (Per Each)	CNY150/equivalent	Internet banking security device fee.
4	Other Fee		
	-Reset User Security Information	CNY100/equivalent	Reset Customer Internet Banking User security information.
	*Remarks: For Hang Seng HSBCnet serivo will be applied during 1 January 2025 to	be, preferential fee RMB100/ month for all accounts and Ri 31 December 2025.	
7.2	Host To Host		Host-to-host provides a secured, automated exchange of payment files and reconciliation data between business customers and the Bank within a single interface and supports the processing of various payment transactions types (such as Autopay, Priority Payment and Cheque Outsourcing Service) in agreed file formats.
1	Set Up fee(one-time charge)	CNY50,000	Host-to-Host set up fee.
2	System Maintenance Fee	CNY1,000 per month	Host-to-Host system maintenance fee.
3	Account Maintenance Fee	CNY100 per month	Host-to-Host account maintenance fee.
7.3	CNY Cross-bank Payment	Amount of each transfer CNY10,000 (including) or less: CNY2 CNY10,000-100,000 (including): CNY5 CNY100,000-1,000,000 (including): CNY10 Over CNY1,000,000: 0.001% of the transfer amount, Maximum CNY100 Free for payment to financial treasury, disaster relief donation and condolence payment Remark: Commission fee for each transfer amount less than CNY100,000 (including) will be 10% off to 30 Sep 2025.	Transferring customer's CNY fund from the account of our bank to the one of other domestic banks via e-channel.



No.	Items	Charges	Service Function
8	Loan Services		
8.1	Commitment Fee/Maintenance Fee	Maximum 2% on undrawn facility amount	When the borrower requires committed loan, the bank will charge the commitment fee for the undrawn part as compensation for the facility limit committed. Commitment fee/Maintenance fee is waived for small and micro entities (not applicable to syndication loan).
8.2	Applicable to Syndication Loan including Club Deal		
1	Agency Fee	No more than RMB 800,000 per annum	In a syndication loan, the borrower and the lenders will appoint a bank as agent to represent all lenders (or majority of the lenders). The main duties of the agent include: collect initial drawdown documents, calculate interest of loan, release loan and repay principal, monitor undertakings and security, register security on behalf of lenders. The agent bank employs experienced professionals, develops or procures necessary information systems to perform its role.
2	Arrangement Fee	Maximum 5% on facility amount	The bank will provide loan structure and terms and conditions etc. to the customer. After the customer accepts, it will mandate the bank to lead arrange the syndication (as mandated lead arranger and/or bookrunner.) The arrangement fee will be collected based on the final facility amount. After the mandated lead arranger receives the arrangement fee, it will distribute the fee to the participating banks according to the invitation condition and the participating bank's committed amount.
3	Participation fee	Maximum 5% on facility amount	Participating bank will charge the fee based on participation amount.
4	Lender Transfer fee	RMB10,000-RMB30,000, per transfer	Agent bank will charge transfer fee from the buyer or seller when the lenders transfer their allocation to other banks
	Note: 1. The fee charge depneds on specific loan application, considering many factors including but not limited to the whole credit risk, the complexity of the business, and also the whole client group relationship. 2. Fee charge in a syndication loan is decided by mandated lead arrangers, if the fee is inconsistent with our fee table, the mandated lead arranger's should prevail. 3. "Transfer fee" listed above is charge from the buyer or seller when loan transferred, it is not charge from our corporate client.		

9 CNY Cross-Border Settlement

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CNY Cross-Border Clearing Debit (Nostro Accounts)		Provide CNY debit service to oversea banks who have Nostro accounts in our bank	
- Customer payment	CNY100 per count		
- Bank payment	CNY30 per count		
•Fee will be deducted according to the o	charge method as instructed unless other special arran	ngement	
CNY Cross-Border Clearing Credit (Nostro Accounts)		Provide CNY credit service to oversea banks who have Nostro accounts in our bank	
- Customer payment	CNY100 per count		
- Bank payment	CNY30 per count		
•Fee will be deducted according to the o	•Fee will be deducted according to the charge method as instructed unless other special arrangement		
CNY Cross-Border Clearing - Miscellaneous Fee		Provide account maintenance, amendment cancellation, statement, etc to oversea ban who have Nostro accounts in our bank	
- Account Maintenance Fee	CNY500 per month		
- Amendment/ Cancellation	CNY50 per cable advised		
- Queries/ Investigations	CNY20 per cable advised		
- MT940/ MT950	CNY600 per month		
- Paper Statement (upon request)	CNY400 per month		
•Above charge scheme might vary from	customer to customer		



Institution Contentration Institution Contentration Co	No.	Items	Charges	Service Function
10.1 Entrusted Loan OSOPs per enounce Minimum CNYS,000/equivalent OSOP Cash Concentration Set up cash pool with dust or multiple accounts structure this group automate and its subsidiaries para process bent concentration survivalence and sustained as process bent concentration and severe from and survivalence this group outsomer and its subsidiaries para process best concentration and severe present ship group puts of each of the survivalence and survivalence this group outsomer and its subsidiaries para process best concentration are role of survivalence and survivalence this group outsomer and its subsidiaries para process best concentration service One Monthly Fee Commission fee Among Same Legal Entitles free Among Domestic Liquidity Solution Free Frinzistal libraris commission fee on autistranting entitles entitled to the between each two parties account and ally basis, 280 p. Daily account Monthly or Quarterly etc charge Frinzistal loans Commission Fee O.30% Add/remove one account into/out of existing cash point of existing	10	Other Services		
Cash Concentration Chy1,000 per Account The set up fee for cash concentration and sweep management.	10.1	Entrusted Loan	0.30% per annum Minimum CNY3,000/equivalent	Entruster propose its requirement and provide principal respectively. According to lending criteria set by entruster such as target borrows (Natural People exempt), purpose, term and rate, HACN will lend, monitor and recover loan.
Monthly Fee	10.2	Cash Concentration		counts structure, thus group customer and its subsidiaries can process cash concentration
Commission fee	1	Set Up Fee	CNY1,000 per Account	The set up fee for cash concentration service.
-Among Same Legal Entities free Cash concentration among same legal entities. -Group Domestic Liquidity Solution 40% possis/460 and entities does not ween each two parties accrued on 40% possis/460 and possis/460 an	2	Monthly Fee	CNY500 per Account	The monthly fee for cash concentration service
-Group Domestic Liquidity Solution about cash commission fee on outstanding entrusted loan between each two parties accrued on daily basis/360 Daily accrue. Monthly or Quarterly etc charge *fertrusted loans Commission Fee: 0.30% concentration. Group Cross border Liquidity Daily accrue. Monthly or Quarterly etc charge *fertrusted loans Commission Fee: 0.30% concentration. Group Cross border Liquidity Daily accrue. Monthly or Quarterly etc charge *fertrusted loans Commission Fee: 0.30% concentration. Group cross border Liquidity Daily accrue. Monthly or Quarterly etc charge *fertrusted loans Commission Fee: 0.30% concentration. Group cross border Liquidity Solution about cash concentration. Group cross border Liquidity Solution about	3	Commission fee		
entrusted laan between each two parties accrued on daily basis/360 Daily accrue, Monthly or Quarterly etc charge "Entrusted Laans Commission Fee 0.30% per annum." Group Cross border Liquidity 0.35% on outstanding cross border lending/borrow amount on daily basis/360 Daily accrue, Monthly or Quarterly etc charge (asking cash pool) Group cross border liquidity solution about cash concentration. Group cross border lending/borders lending/bor		–Among Same Legal Entities	free	Cash concentration among same legal entities.
Solution Dorrow amount on daily basis/360 Daily accrue, Monthly or Quarterly etc charge CNY1,000 per Account CNY1,000 per Account			entrusted loan between each two parties accrued on daily basis/360 Daily accrue, Monthly or Quarterly etc charge * Entrusted loans Commission Fee: 0.30%	Group domestic liquidity solution about cash concentration.
of existing cash pool One off setup fee for Interest Enhancement Facility (IEF) service Monthly maintenance fee for Interest Enhancement Facility (IEF) One off existing interest Enhancement Encility (IEF) One of existing interest Enhancement Facility (IEF) One off existing account receivable management Service Virtual account receivable management Service Provide the cartificate of usual account, entrusted by customer. One off existing interest Enhancement Facility (IEF) Virtual Account receivable management Service Provide the cartificate of usual account receivable management Service One off existing interest Enhancement Facility (IEF) One off existing interest Enhancement Facility (IEF) One off existing interest Enhancement Facility (IEF) Virtual Account Provide account existing interest Enhancement Service One off existing interest Enhancement Facility (IEF) One off existing interest Enhancement CNY1.000 (equivalent) CNY1.000 (equivalent) CNY1.000 (equivalent) CNY1.000 (equivalent) CNY1.0			borrow amount on daily basis/360	
hancement Facility (IEF) service Monthly maintenance fee for Interest Enhancement Facility (IEF) CNY500 per Account	4	Add/remove one account into/out of existing cash pool	CNY1,000 per Account	
terest Enhancement Facility (IEF) Add//remove one account into/out of existing Interest Enhancement Facility (IEF) 10.3 Virtual Account Setup Fee (one off) Virtual Account Setup Fee (one off) Virtual Account Monthly Maintenance Fee 10.4 Escrow Service 1 % per annum, Minimum CNY50,000/equivalent 10.5 Certificate of Bank Balance CNY100/equivalent CNY200/equivalent	⑤	One off setup fee for Interest Enhancement Facility (IEF) service	CNY1,000 per Account	
of existing Interest Enhancement Facility (IEF) 10.3 Virtual Account Service 1 Virtual Account Setup Fee (one off) RMB 200 (one off) 2 Virtual Account Monthly Maintenance Fee 1 % per annum, Minimum CNY50,000/equivalent per copt of the standard fee is CNY100/equivalent per copt of the standard fee is CNY100/equivalent per copt of the grain and micro enterprises are entitled to 25% discount of this fee. 10.7 Audit Confirmation 10.8 Re-print Statement/Voucher/Paid Cheque RMB 200 (one off) RMB 200 (one off) Virtual account receivable management service Provide escrow service to customer's special fund or account, entrusted by customer. Provide the certificate of bank balance to customers. Confirm the audit information based on customers' requirement. (Medium, small and micro enterprises are entitled to 25% discount of this fee, i.e. the standard fee is CNY150/equivalent) Remark:Medium, small and micro enterprises refer to those conform to "notice on releasing medium, small and micro enterprises dassification standard Gong Xin Bu Lian Qi Ye[2011]No.300.individual industrial and commercial households are entitled to 25% discount of this fee. Re-print Statement/Voucher/Paid Cheque Reprint Statement/Voucher/Paid Cheque Virtual account receivable management service Voucher/special provide the service to customers and service Virtual account receivable manag	6	Monthly maintenance fee for Interest Enhancement Facility (IEF)	CNY500 per Account	
Virtual Account Setup Fee (one off) Virtual Account Monthly RMB 1000 per master account per month 10.4 Escrow Service 1½ per annum, Minimum CNY50,000/equivalent provide escrow service to customer's special fund or account, entrusted by customer. 10.5 Certificate of Bank Balance CNY100/equivalent Provide the certificate of bank balance to customers. 10.6 Bank Reference Letter CNY200/equivalent Provide the bank reference letter to customers. 10.7 Audit Confirmation CNY200/equivalent CNY200/equivalent Provide the bank reference letter to customers or customers' requirement. (Medium,small and micro enterprises are entitled to 25% discount of this fee, i.e. the standard fee is CNY150/equivalent) Remark/Medium,small and micro enterprises classification standard foong kin Bu Lian Qi Ye (2011)No.300 individual industrial and commercial households are entitled to 25% discount of this fee. Re-print Statement/Voucher/Paid Cheque Within 3 months: CNY50/equivalent per copy over 3 months: CNY100/equivalent per copy Maximum CNY1,000/equivalent per copy Cheque service.	7	of existing Interest Enhancement	CNY1,000 per Account	
Virtual Account Monthly Maintenance Fee 10.4 Escrow Service 1% per annum, Minimum CNY50,000/equiva- lent 10.5 Certificate of Bank Balance 10.6 Bank Reference Letter CNY200/equivalent CNY200/equival	10.3	Virtual Account Service		
Virtual Account Monthly Maintenance Fee 10.4 Escrow Service 1% per annum, Minimum CNY50,000/equiva- lent 10.5 Certificate of Bank Balance CNY100/equivalent CNY200/equivalent CNY2	1	Virtual Account Setup Fee (one off)	RMB 200 (one off)	Virtual account receivable management
10.5 Certificate of Bank Balance CNY100/equivalent Provide the certificate of bank balance to customers. 10.6 Bank Reference Letter CNY200/equivalent Provide the bank reference letter to customers Confirm the audit information based on customers' requirement. (Medium, small and micro enterprises are entitled to 25% discount of this fee, i.e. the standard fee is CNY150/equivalent) Remark:Medium,small and micro enterprises classification standard' _Gong Xin Bu Lian Qi Ye[2011]No.300.individual industrial and commercial households are entitled to 25% discount of this fee. Re-print Statement/Voucher/Paid Cheque Within 3 months: CNY50/equivalent per copy over 3 months: CNY100/equivalent per copy Maximum CNY1,000/ equivalent CNY100/equivalent per copy discount of this fee.	2	Virtual Account Monthly Maintenance Fee	RMB 1000 per master account per month	
10.6 Bank Reference Letter CNY200/equivalent Provide the bank reference letter to customers Confirm the audit information based on customers' requirement. (Medium, small and micro enterprises are entitled to 25% discount of this fee, i.e. the standard fee is CNY150/equivalent) Remark: Medium, small and micro enterprises refer to those conform to "notice on releasing medium, small and micro enterprises classification standard" Gong Xin Bu Lian Qi Ye[2011]No.300.individual industrial and commercial households are entitled to 25% discount of this fee. Re-print Statement/Voucher/Paid Cheque Within 3 months: CNY50/equivalent per copy over 3 months: CNY100/equivalent per copy Maximum CNY1,000/ equivalent	10.4	Escrow Service		Provide escrow service to customer's special fund or account, entrusted by customer.
Confirm the audit information based on customers' requirement. (Medium, small and micro enterprises are entitled to 25% discount of this fee, i.e. the standard fee is CNY150/equivalent) Remark: Medium, small and micro enterprises refer to those conform to "notice on releasing medium, small and micro enterprises classification standard" Gong Xin Bu Lian Qi Ye[2011]No.300.individual industrial and commercial households are entitled to 25% discount of this fee. Re-print Statement/Voucher/Paid Cheque Within 3 months: CNY50/equivalent per copy over 3 months: CNY100/equivalent per copy daximum CNY1,000/equivalent per copy Cheque service.	10.5	Certificate of Bank Balance	CNY100/equivalent	
10.7 Audit Confirmation CNY200/equivalent CNY200/equivalent CNY200/equivalent CNY200/equivalent CNY150/equivalent) Remark:Medium,small and micro enterprises refer to those conform to "notice on releasing medium, small and micro enterprises classification standard" Gong Xin Bu Lian Qi Ye[2011]No.300.individual industrial and commercial households are entitled to 25% discount of this fee. Re-print Statement/Voucher/Paid Cheque Within 3 months: CNY50/equivalent per copy over 3 months: CNY100/equivalent per copy Maximum CNY1,000/ equivalent Provide the Re-print Statement/Voucher/Paid Cheque service.	10.6	Bank Reference Letter	CNY200/equivalent	Provide the bank reference letter to customers.
10.8 Cheque over 3 months: CNY100/equivalent per copy Maximum CNY1,000/ equivalent Over 3 months: CNY100/equivalent per copy Cheque service.	10.7	Audit Confirmation	CNY200/equivalent	customers' requirement. (Medium, small and micro enterprises are entitled to 25% discount of this fee, i.e. the standard fee is CNY150/equivalent) Remark: Medium, small and micro enterprises refer to those conform to "notice on releasing medium, small and micro enterprises classification standard"Gong Xin Bu Lian Qi Ye[2011]No.300. individual industrial and commercial households are entitled
10.9 Cross Border Lending	10.8		over 3 months: CNY100/equivalent per copy	Provide the Re-print Statement/Voucher/Paid Cheque service.
	10.9	Cross Border Lending		



No.	Items	Charges	Service Function
	CNY Cross Border Lending	Maximum 0.5% on loan agreement amount, Minimum CNY5,000	Handling of cross border CNY lending by on-shore company to off-shore company
	• Handling of cross border CNY lending by on-shore company to off-shore company. Plus overseas remittance charges		
	FCY Cross Border Lending	Maximum 0.5% on loan agreement amount, Minimum CNY5,000 (extending of the loan agreement should be charged accordingly)	Handling of cross border FCY lending by on-shore company to off-shore company
	•Handling of cross border FCY lending by on-shore company to off-shore company. Plus overseas remittance charges		
10.10	Payment/Receivable Advising Services		Provide the Payment/Receivable Advising Services on clearing account.
	via SMS	CNY 1 per message Remark: It will be free offered by the Bank to corporate customer currently.	Provide the Payment/Receivable Advising Services on clearing account via SMS or other electronic service.
10.11	Consultancy Fee	0.1%-3% of the amount of finance or project	When borrower requires services including financing consultancy, accounting advisory and financing solution innovation etc., the bank will charge the consultancy fee with the customer. Consultancy Fee is waived for small and micro entities.
10.12	Mobile Collection Service		Provide omni channel online & offline collection service.
1	Interface Setup Fee (One-Off)	CNY 20000	Provide Application Programming Interface and integration Support.
2	Mobile Collection Service Fee	0.2% per Transaction	Provide value added collection service for mobile collection transactions.
10.13	Standing Instruction	CNY200/equivalent	Setup, amend or stop the Standing Instruction service
10.14	SWIFT MT940/MT950	CNY800 per account per month/equivalent	Send the statement to customer via SWIFT per customer request
10.15	SWIFT MT942	CNY1,500 per account per month/equivalent	Send the advice to customer via SWIFT per customer request
10.16	Entity Large-denomination Certificate of Deposit		
	Entity Large-denomination Certificate of Deposit transfer commission fee	0.2% per transferred amount, to be borned by transferor or transferee as agreed	Provide transfer service to Entity Large- denomination Certificate of Deposit
10.17	QDII products		
1	Subscription Fee	Subscription Max.3% of Principal Remark: Please refer to product term sheet for actual charges	Provide QDII product, handling customers' subscription orders and arranging relevant overseas investment
2	Redemption Fee	Subscription Max.3% of Principal Remark: Please refer to product term sheet for actual charges	Provide QDII product, settlement and customer notification services for redemption requests
3	Management Fee	Management Max.3%/year of investment amount Remark: Please refer to product term sheet for actual charges	Proivde QDII product, daily operation for whole product life cycle

- Charge rationale for market-oriented pricing items:
- 1. Tariff of credit-related services is formulated based on cost of risk, administrative cost and reasonable profit, etc.
- 2. Tariff of other services is formulated based on the labor cost, system development and maintenance cost, communication charges and reasonable profit, etc.

Remarks:

- 1. The above tariff is stipulated by the Head Quarter of Hang Seng Bank (China) Limited. All branches / sub-branches could only impose the appropriate charges listed herein.

 2. The above tariff should be charged according to the indicated currency. If payments are made in other currency, the equivalent in such other currency will be calculated at an exchange rate quoted by the Bank based on market price.
- 3. Services and charges listed herein are subject to change in accordance with the rules and regulations and/or directives issued by regulatory authorities.
- The Chinese version shall apply and prevail in case of discrepancies between English and Chinese versions.
 For charge items listed with the" Maximum Charge" in Part 6 "Trade Services", due to different factors such as Region/Country Risk, Complexity of Documents and etc., the "Maximum Charge" of some customers is USD9000/equivalent or CNY60000/equivalent. (Not applicable to small and micro entities)

For more details, please call our service / complaint hotline: 8008 30 8008 4008 30 8008

